

JANUARY - MARCH 2018 CREDIT SURVEY Please rate your experier Excellent Average

CENTRAL BANK OF KENYA (CBK) COMMERCIAL BANKS' CREDIT OFFICER SURVEY JANUARY - MARCH 2018

1.0 BACKGROUND

1.1 COMMERCIAL BANKS' CREDIT OFFICER SURVEY

Credit risk is the single largest factor affecting the soundness of financial institutions and the financial system as a whole. Lending is also the principal business for banks. The ratio of total loans to total assets for the quarter ended March 31, 2018 was 58.42 percent; a decrease of 1.21 percent from 59.44 percent reported in the quarter ended December 2017.

The Central Bank of Kenya (CBK) undertakes a quarterly Credit Officer Survey to identify the potential drivers of credit risk. The Credit Officer Survey requires senior credit officers of banks to indicate their banks perception or actual position in the immediate past quarter and the subsequent quarter in terms of demand for credit, credit standards, interest rates, asset quality and credit recovery efforts.

1.2 SURVEY METHODOLOGY

Senior Credit Officers¹ responsible for credit in all operating commercial banks complete the Credit Survey questionnaire.

For the quarter ended March 2018, 40 operating commercial banks and 1 mortgage finance company participated in the Commercial Banks Credit Officer Survey.

The survey sought to establish the lending behavior in the banking sector in respect to all the eleven economic sectors. Questions were posed on demand for credit, standards for approving loans, interest rates, non-performing loans, the effect of capping of interest rates², credit recovery efforts and questions on implementation of International Financial Reporting Standard (IFRS) 9 on Financial Instruments. The survey questions are generally phrased in terms of changes over the past three months or expected changes over the next three months.

1.3 KENYAN BANKING SECTOR PERFORMANCE

The Kenyan Banking Sector recorded growth in the quarter ended March 31, 2018, compared to the quarter ended December 31, 2017. Some of the sector's performance indicators are as follows:-

- The aggregate balance sheet increased by 0.74 percent from Ksh.4.05 trillion in December 2017 to Ksh.4.08 trillion in March 2018. This increase was attributed to increased investment in government securities during the period.
- Gross loans decreased by 0.84 percent from Ksh.2,452.67 billion in December 2017 to Ksh.2,432.16 billion in March 2018. This decrease in gross loans was mainly attributable to a decrease in gross loans in the Agriculture, Mining and Quarrying, Trade, Tourism, Transport and Communication and Real Estate sectors.
- Total deposits increased by 1.02 percent from Ksh.2.95 trillion in December 2017 to Ksh.2.98 trillion in March 2018. This was attributed to an increase in local currency deposits.
- The ratio of gross non-performing loans to gross loans increased from 10.66 percent in December 2017 to 11.81 percent in March 2018. This was attributed to a slowdown in business activities.
- The ratio of core capital to total risk-weighted assets increased slightly from 16.05 percent in December 2017 to 16.15 percent as at March 2018. The total capital to total risk-weighted assets ratio decreased from 18.5 percent in December 2017 to 17.43 percent in March 2018.

¹ These are officers involved in most of the credit decisions hence are able to provide reasonably accurate and complete responses from their banks perspective.

²The capping of interest rates came into effect on September 14, 2016.

- Core capital and total capital increased from Ksh.539.59 billion and Ksh.620.92 billion in December 2017 respectively to Ksh.540.52 billion and Ksh.583.34 billion in March 2018 respectively. The core and total capital adequacy ratios remained above the statutory minimum of 10.5 percent and 14.5 percent respectively.
- Return on Assets decreased to 2.62 percent in March 2018 from 2.67 percent in December 2017. This was attributed to the slowdown in business activities, which had a negative impact on profitability. Profit in the quarter ended December 2017 decreased from Ksh.21.86 billion in December 2017 to Ksh.11.46 billion in March 2018.
- Return on Equity increased to 21.78 percent in March 2018 from 20.83 percent in December 2017. There was a considerable decline in the shareholders' funds compared to the profitability.
- The Average Liquidity Ratio increased to 45.82 percent in March 2018 from 43.7 percent in December 2017. There was an increase in both total liquid assets total and short-term liabilities.

1.4 SUMMARY OF FINDINGS

- **Demand for credit:** In the first guarter of 2018, the perceived demand for credit remained unchanged in ten sectors. Respondents attributed this to the slowdown in business activities in 2017, which spilled over to the first guarter of 2018. Demand for credit on the other hand increased in the trade sector with respondents attributing this to an increased demand for consumer goods and services.
- Credit Standards³ remained unchanged in all the eleven economic sectors in the first quarter of 2018. This was a similar trend to observations made in guarter 4 of 2017.

Uncertain business environment and expections regarding the general economic activity following the concluded electioneering period affected

³Credit standards are guidelines used by commercial banks in determining whether to extend a loan to an applicant.

- most business, making the commercial banks exercise caution in extending credit facilities.
- **Level of Interest Rates:** In the first quarter of 2018, 46 percent of the respondents indicated that their banks held their interest rates constant; whereas 54 percent of the respondents indicated that their banks decreased their interest rates.

This is an indication that a good number of commercial banks currently have their interest rates at 13.5 percent or below the ceiling of 13.5 percent. It is worth noting that the reduction of the Central Bank Rate (CBR) to 9.5 percent from 10 percent on March 19, 2018 played a key role in the reduction of interest rates.

- **Lending to Small and Medium-sized Enterprises** (SMEs): Majority of the commercial banks indicated that interest rate capping has negatively affected their lending to SMEs. This negative impact is because interest rate capping has compelled the banks to increase their risk mitigation measures. This has led to the tightening of credit standards, which reduced credit facilities granted to SMEs.
- **Non-Performing Loans:** During the quarter under review, the levels of NPLs remained unchanged in all the eleven Economic sectors. This was attributed to the effect of the challenging business environment coupled with political uncertainties in 2017 that spilled over to the first quarter of 2018.
- **Expected Non-Performing Loans levels during** the next quarter: Generally, the commercial banks expect a drop in the levels of NPLs in the second guarter of 2018 with 46 percent of the respondents indicating so. This expected drop in NPLs is attributed to the enhanced recovery efforts to be implemented by most banks. The banks' strategy is mainly focused on recovery of Non-Performing Loans.

- Credit Recovery Efforts: The banks expect to intensify their credit recovery efforts in nine of the eleven economic sectors. Banks intend to intensify credit recovery efforts in the following sectors:
 - i. Tourism sector: Banks intend to make good bad debts that arose due to the seasonal fluctuations of cash flows during peak and low seasons as well as the on-going flash floods being experienced in various parts of the country that has affected the tourism industry negatively.
 - ii. Agriculture sector: due to the low harvest following the ongoing heavy rains being experienced in different parts of the country.
 - iii. Building and Construction sector to enhance collections from contractor payments by the Government of Kenya, in the second quarter of 2018.
 - iv. The intensified recovery efforts in six sectors (Manufacturing, Trade, Transport, Personal/Household, Real Estate, and Financial Services sectors) aim at improving the overall quality of the asset portfolio. This is in line with the banks expectations of a conducive business environment during the second quarter of 2018.

• International Financial Reporting Standards (IFRS) 9 on Financial Instruments: Majority of the commercial banks have done an assessment of the impact of IFRS 9 on their performance. It was noted that an additional 10 percent of the commercial banks had assessed the impact of IFRS 9 on their performance. This was indicated by 73 percent of the commercial banks having reported so in the first quarter of 2018 compared to 63 percent reported in quarter four of 2017.

The respondents noted that IFRS 9 would result in probable change in business model, injection of additional capital to cater for the increased provisioning and a reduction in credit risk appetite.

The commercial banks that had not assessed the impact of IFRS 9 indicated that the assessment will be conducted by end of the second quarter of 2018.

2.0 SURVEY FINDINGS

2.1 Demand for Credit

- In the first quarter of 2018, demand for credit remained unchanged in ten economic sectors. These are Mining and Quarrying, Financial Services, Agriculture, Energy and Water, Manufacturing, Transport and Communication, Real Estate, Building and Construction, Tourism, and, Personal/Household sectors.
- Demand for credit on the other hand increased in the Trade sector. This increase was attributed to an improved business environment coupled with sustained macroeconomic stability.

Chart 1 and **Table 1** below present the trend in the demand for credit in the quarter.

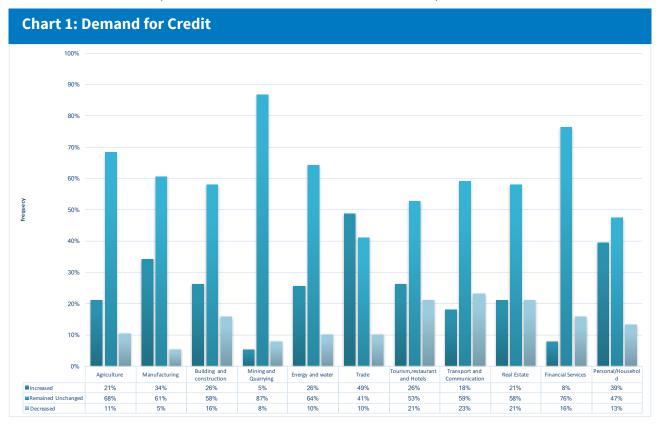


Table 1: Change in Demand for Credit

		March 2018	December 2017			
	Increased	Remained Unchanged	Decreased	Increased	Remained Unchanged	Decreased
Agriculture	21%	68%	11%	16%	55%	29%
Manufacturing	34%	61%	5%	24%	47%	29%
Building and construction	26%	58%	16%	29%	32%	39%
Mining and Quarrying	5%	87%	8%	11%	68%	21%
Energy and water	26%	64%	10%	18%	63%	18%
Trade	49%	41%	10%	38%	41%	21%
Tourism, Restaurant and Hotels	26%	53%	21%	21%	53%	26%
Transport and Communication	18%	59%	23%	31%	41%	28%
Real Estate	21%	58%	21%	24%	42%	34%
Financial Services	8%	76%	16%	18%	58%	24%
Personal/Household	39%	47%	13%	35%	32%	32%

2.2 Factors Affecting Demand for Credit

- In the quarter, ended March 31, 2018, all the nine factors affecting demand for credit had no impact on demand for credit as indicated in **Chart 2**.
- Issuance of debt securities, issuance of equity, internal financing, loans from other banks, loans from non-bank institutions, retention of CBR, cost of borrowing, available investment opportunities
- and political risk were cited as having had the least impact on the demand for credit during the quarter under review. This was reported by 87 percent, 87 percent, 82 percent, 77 percent, 71 percent, 69 percent, 67 percent and 56 percent and 41 percent of the respondents respectively.
- Chart 2 and Table 2 present the trend in the factors affecting demand for credit in the quarter under review.

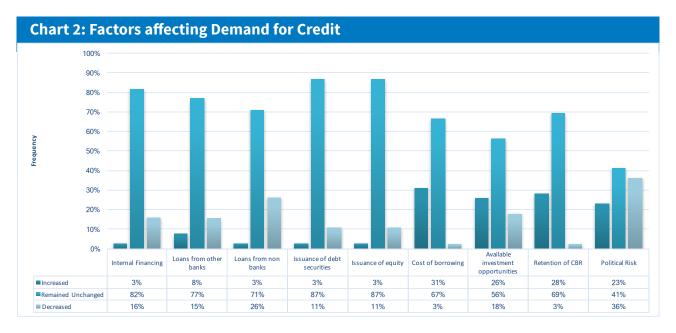


Table 2: Factors Affecting Demand for Credit

	March 2018			December 2017				
	Increased	Remained Unchanged	Decreased	Increased	Remained Unchanged	Decreased		
Internal Financing	3%	82%	16%	3%	84%	13%		
Loans from other banks	8%	77%	15%	3%	78%	19%		
Loans from non-banks	3%	71%	26%	3%	77%	21%		
Issuance of debt securities	3%	87%	11%	0%	92%	8%		
Issuance of equity	3%	87%	11%	0%	89%	11%		
Cost of borrowing	31%	67%	3%	28%	59%	13%		
Available investment opportunities	26%	56%	18%	5%	69%	26%		
Retention of CBR	28%	69%	3%	16%	79%	5%		
Political Risk	23%	41%	36%	3%	21%	76%		

2.3 Credit Standards

- Credit Standards remained unchanged in all the eleven economic sectors in the first quarter of 2018. This was a similar trend to observations made in quarter 4 of 2017.
- Uncertain business environment following the concluded electioneering period affected most business, making the commercial banks exercise caution in extending credit facilities.
- These responses are presented in Chart 3 and Table 3.



Table 3: Credit Standards for Loans to Various Economic Sectors

		March 2018	December 2017			
	Tightened	Remained Unchanged	Eased	Tightened	Remained Unchanged	Eased
Agriculture	28%	67%	5%	15%	85%	0%
Manufacturing	13%	77%	10%	15%	82%	3%
Building and construction	39%	55%	5%	45%	55%	0%
Mining and Quarrying	16%	82%	3%	11%	89%	0%
Energy and water	8%	87%	5%	8%	89%	3%
Trade	15%	72%	13%	23%	74%	3%
Tourism, Restaurant and Hotels	21%	76%	3%	26%	71%	3%
Transport and Communication	38%	59%	3%	33%	64%	3%
Real Estate	45%	53%	3%	42%	58%	0%
Financial Services	21%	76%	3%	23%	77%	0%
Personal/Household	29%	55%	16%	37%	58%	5%

2.4 Factors Affecting Credit Standards

- During the quarter ended March 2018, six factors (competition from DTMs, Saccos and other credit providers, competition from other banks, investment in Government Securities, retention of CBR, constraints relating to banks' capital position and Banks' cost of funds) had little impact on credit standards.
- However, political risk due to the uncertainties after the concluded electioneering period and expections regarding the general economic activity were cited as factors that had mixed reactions.
- Political risk and expections regarding the general economic activity had mixed reactions from the respondents with an equal number of respondents (41 percent) indicating that the standards both tightened and remained constant.
- A comparison of the trend in the factors affecting the banks' credit standards are shown in **Chart 4** and **Table 4.**

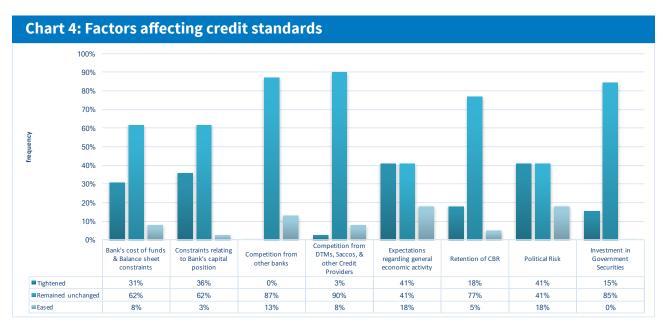


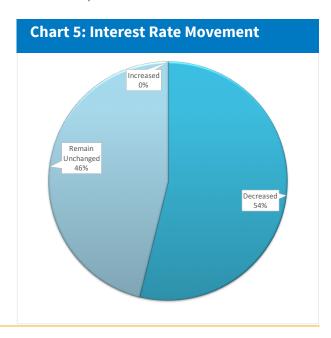
Table 4: Factors affecting credit standards

	March 2018			December 2017			
	Tightened	Remained Unchanged	Eased	Tightened	Remained Unchanged	Eased	
Bank's cost of funds & Balance sheet constraints	31%	62%	8%	31%	62%	8%	
Constraints relating to Bank's capital position	36%	62%	3%	31%	64%	5%	
Competition from other banks	0%	87%	13%	3%	95%	3%	
Competition from DTMs, Saccos, and other Credit Providers	3%	90%	8%	0%	97%	3%	
Expectations regarding general economic activity	41%	41%	18%	56%	38%	5%	
Retention of Central Bank Rate (CBR)	18%	77%	5%	15%	85%	0%	
Political Risk	41%	41%	18%	67%	28%	5%	
Investment in Government Securities	15%	85%	0%	15%	85%	0%	

2.5 Interest Rate Movements

- The movement of interest rates in the quarter were mainly attributed to the capping of interest rates that came into effect in September 2016; as well as retention of the CBR rate to 10 percent.
- The interest rate movements in the quarter under review are depicted in **Chart 5**.
- 46 percent of the banks held their interest rates constant while 54 percent reduced their interest rates. This may be attributed to the retention of Central Bank Rate (CBR) at 10 percent and the capping of interest rates that was effected in September 2016.
- There is a positive change as the number of banks that reduced their interest rates increased from the 3 percent reported in quarter four of 2017 to 54 percent. This is an indication that a good number of commercial banks currently have their interest rates at 14 percent or below the ceiling of 14 percent.

It is worth noting that the CBR rate was reduced to 9.5 percent from 10 percent on March 19, 2018. As much as it may have had an impact on the movement of interest rates over the quarter, the full impact of this reduction will be felt during the second quarter of 2018.

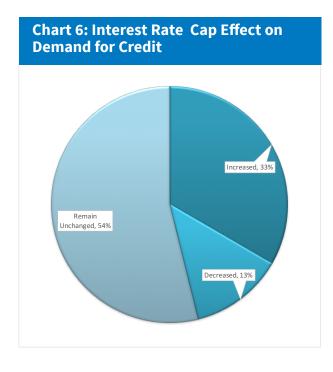


2.6 Capping of Interest Rates

- With the interest rate capping effective September 2016, the credit survey sought to find out the impact it had on demand for credit, lending to SMEs, actual credit granted over the quarter ended March 31, 2018 and the expectations of changes over the next three months.
- The survey also sought to find out how NPLs in the second quarter of 2018 will be affected by the interest rate capping.

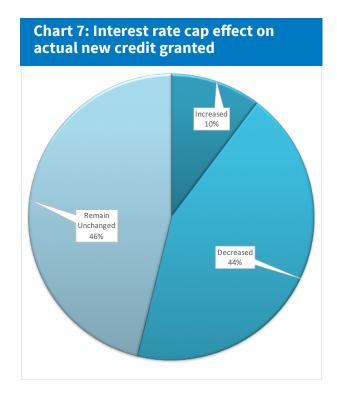
2.6.1 Effect of Interest Rate Capping on Demand for Credit

- 54 percent of the respondents indicated that the demand for credit remained unchanged while 13 percent noted that demand for credit decreased.
- Interest rate capping led to increased demand for credit is indicated by 33 percent of the respondents who attributed this to cheaper credit as depicted in **Chart 6** below. This trend was the similar to what was reported in quarter four of 2017.



2.6.2 Impact of Interest Rate Capping on Actual Credit Granted

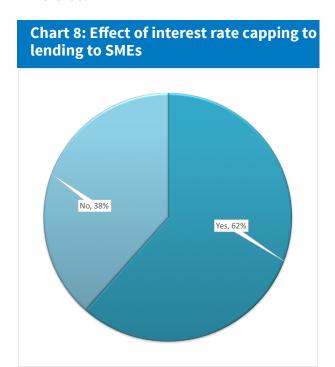
- 46 percent of the respondents were of the view that interest rate capping had little effect on the actual credit granted.
- 44 percent of the respondents indicated that the actual credit granted decreased while 10 percent of the respondents indicated that the actual credit granted increased as depicted in Chart 7.
- This depicts a situation of mixed reactions as the commercial banks take a wait and see approach on the market's reaction to the capping of interest rates.



2.6.3 Effect of Interest Rate Capping on Lending to SMEs in First Quarter of 2018

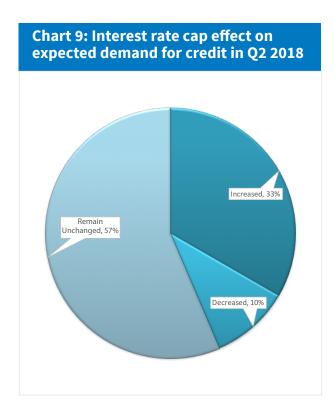
- 62 percent of the commercial banks indicated that interest rate capping negatively affected their lending to SMEs.
- This trend is a replica to that of the fourth quarter where 55 percent of the respondents felt that

- interest rate capping negatively affected their lending to SMEs.
- Interest rate capping has compelled banks to increase their risk mitigation measures. Tightening of credit standards has led to reduced credit facilities granted to SMEs. This is indicated in \ Chart 8.



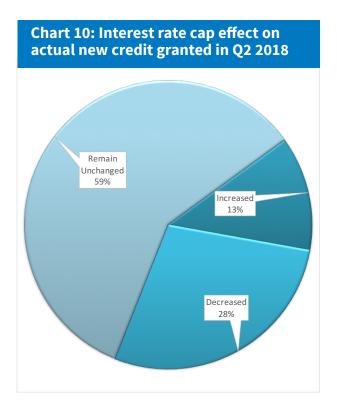
Interest Rate Cap Effect on Demand 2.6.4 for Credit in Second Quarter of 2018

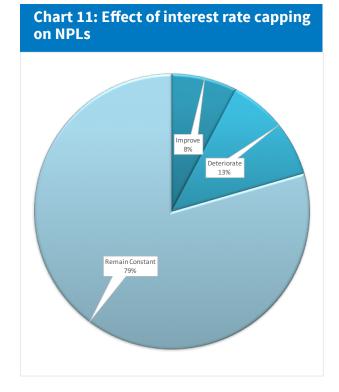
- With regards to the expected demand for credit in the second quarter of 2018, majority of the respondents anticipate that interest rate capping will have little impact on the demand for credit as indicated by 57 percent of the respondents.
- However, 33 percent of the respondents felt that interest capping will lead to an increase in actual credit advanced.
- 10 percent of the respondents felt that the actual credit advanced will decrease. The expected movement on demand for credit in the second quarter is shown in Chart 9.



Effect of Interest Rate Capping on 2.6.5 Actual New Credit over the next three months

- In the second quarter of 2018, most of the respondents anticipate that the interest rate capping will have little impact on actual credit advanced as indicated by 59 percent of the respondents. The banks attributed this to tightened credit standards following the capping of interest rates.
- However, 13 percent of the respondents felt that interest rate capping would lead to an increase in new credit advanced while 28 percent felt that the new credit advanced would decrease as indicated in Chart 10.





2.6.6 Expected Effect of Interest Rate Capping on the Level of NPLs

- In the second quarter of 2018, 79 percent of the respondents are of the view that the NPLs would not change since the pricing of the loans has no impact on repayment ability. This is because monthly installments are agreed upfront.
- 8 percent of the respondents expect the capping of interest rates to have a positive impact on NPLs. Respondents have attributed this to the current favorable interest rates, which led to cheaper credit.
- 13 percent of the respondents indicated that NPLs would deteriorate as indicated in **Chart 11** below.

2.7 Non-Performing Loans (NPLs)

2.7.1 Non - Performing Loans during the quarter ended March 31, 2018

- During the quarter under review, the levels of NPLs remained unchanged in all the eleven Economic sectors.
- The Mining and Quarrying, Energy and Water, Financial Services and Agriculture sectors had the most respondents indicating that the NPLs remained unchanged.
- This was attributed to the effect of the challenging business environment coupled with political uncertainties in 2017 that spilled over to the first quarter of 2018. This is depicted in Chart 12.

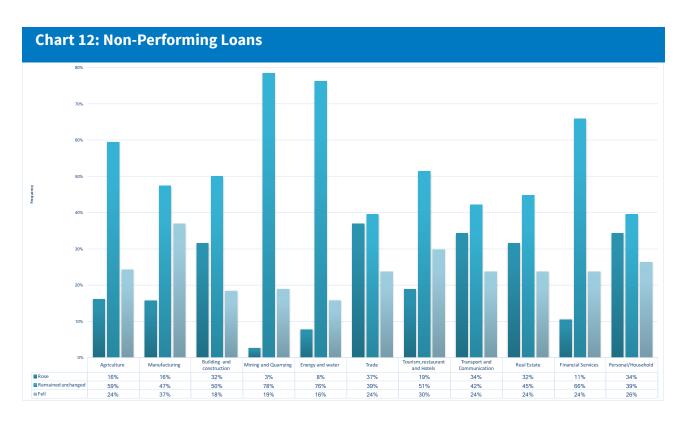
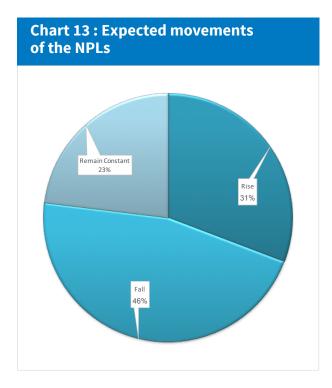


Table 5: Non Performing Loans Trend Per Economic Sector

	March 2018			December 2017			
	Rose	Remained Unchanged	Fell	Rose	Remained Unchanged	Fell	
Agriculture	16%	59%	24%	17%	63%	20%	
Manufacturing	16%	47%	37%	11%	59%	30%	
Building and construction	32%	50%	18%	28%	47%	25%	
Mining and Quarrying	3%	78%	19%	3%	81%	17%	
Energy and water	8%	76%	16%	9%	86%	6%	
Trade	37%	39%	24%	28%	39%	33%	
Tourism, Restaurant and Hotels	19%	51%	30%	14%	57%	29%	
Transport and Communication	34%	42%	24%	29%	46%	26%	
Real Estate	32%	45%	24%	31%	43%	26%	
Financial Services	11%	66%	24%	8%	69%	22%	
Personal/Household	34%	39%	26%	31%	47%	22%	

2.7.2 Expected Non Performing Loans Levels during the Next Quarter

 46 percent of the respondents expect the level of NPLs to fall in the second quarter of 2018. This is attributed the conducive business environment as well as enhanced recovery efforts being implemented by most banks. The banks' strategy is mainly focused on recovery of Non-Performing Loans. This is depicted in Chart 13.



2.8 Credit Recovery Efforts in the Next Quarter

For the quarter ending March 31, 2018, banks predict that credit recovery efforts will be intensified in nine of the eleven sectors. The banks intend to allocate more resources on monitoring and recovery of loans as well as use of external parties in the recovery process. Banks intend to intensify credit recovery efforts in the following sectors:-

- i. Tourism sector: due to seasonal fluctuations of cash flows during peak and low seasons as well as the on-going flash floods being experienced in various parts of the country that has affected the tourism industry negatively.
- ii. Agriculture sector: due to the low harvest following the ongoing heavy rains being experienced in different parts of the country.
- iii. Building and Construction sector to enhance collections from contractor payments by the Government of Kenya, in the second quarter of 2018.
- iv. The intensified recovery efforts in five sectors (Manufacturing, Trade, Transport, Personal/ Household, Real Estate, and Financial Services sectors) aim at improving the overall quality of the asset portfolio. This is in line with the banks expectations of a conducive business environment during the second quarter of 2018.
- The responses on the expected credit recovery efforts by the banks during the quarter ending March 31, 2018 are depicted in **Chart 14** and **Table 6.**

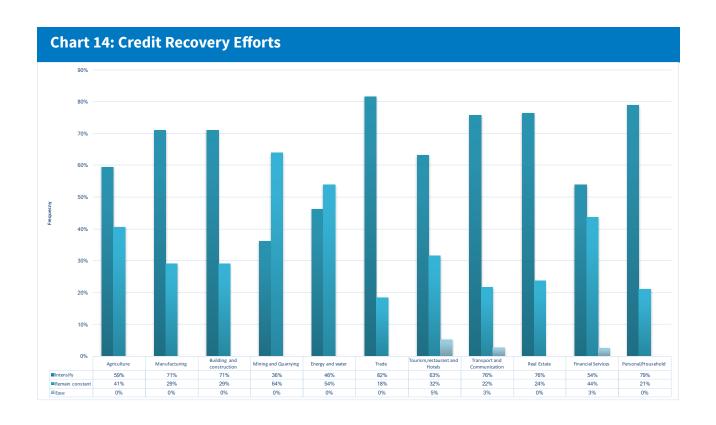


Table 6: Credit Recovery Efforts

	March 2018			December 2017			
	Intensified	Remained Unchanged	Eased	Intensified	Remained Unchanged	Eased	
Agriculture	59%	41%	0%	61%	36%	3%	
Manufacturing	71%	29%	0%	69%	28%	3%	
Building and construction	71%	29%	0%	71%	26%	3%	
Mining and Quarrying	36%	64%	0%	43%	54%	3%	
Energy and water	46%	54%	0%	45%	53%	3%	
Trade	82%	18%	0%	74%	24%	3%	
Tourism, Restaurant and Hotels	63%	32%	5%	61%	32%	8%	
Transport & Communication	76%	22%	3%	71%	24%	5%	
Real Estate	76%	24%	0%	73%	24%	3%	
Financial Services	54%	44%	3%	55%	39%	5%	
Personal/Household	79%	21%	0%	76%	22%	3%	

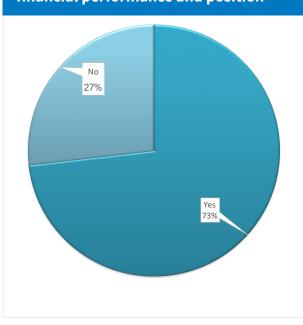
2.9 International Financial Reporting Standard (IFRS) 9 on Financial Instruments

- In July 2014, the International Accounting Standards Board (IASB) issued the final International Financial Reporting Standard (IFRS) 9 on Financial Instruments Standard. This initiative resulted to the replacement of International Accounting Standard (IAS) 39, on Financial Instruments (Recognition and Measurement).
- The main objective of the new IFRS 9 is to provide users of financial statements with more useful information about an entity's expected credit losses on financial instruments.
- Institutions are required to recognize expected credit losses at all times and to update the amount of expected credit losses recognized at each reporting date to reflect changes in the credit risk of financial instruments.
- Given that the implementation of IFRS 9 was expected to come into effect beginning January 1, 2018, the Central Bank of Kenya sought to assess:
 - i. The commercial banks' preparedness in the implementation of the IFRS 9; and
 - ii. the impact it would have on the commercial banks.
- Commercial banks are currently required to ensure sufficiency of capital to cover all potential risks on an ongoing basis. Commercial banks in Kenya are required to maintain a capital adequacy ratio of 14.5 percent, which includes a capital conservation buffer of 2.5 percent.

An analysis of the outcome of the assessment on IFRS 9 is detailed below.

2.9.1 Impact of IFRS 9 on commercial banks performance and position





- 73 percent of the respondents have assessed the likely impact of IFRS 9 on their financial position.
- 27 percent of the respondents have not assessed the impact of IFRS 9 on their financial position. However, the respondents indicated that the assessment of the impact of IFRS 9 will be conducted by end of the second guarter of 2018.

2.9.2 Impact of IFRS 9 on Credit Risk

- Respondents indicated that the implementation of IFRS 9 will have a negative impact on the banks' profitability. Lending to unsecured facilities will be highly unlikely given that provisioning levels are expected to increase under IFRS 9. This will reduce the banks' credit risk appetite.
- Most of the respondents indicated that implementation of IFRS 9 will result in banks tightening their credit standards. They will be more inclined to secured lending as opposed to unsecured facilities.

Impact of IFRS 9 on Business Model 2.9.3

Most of the respondents have indicated that implementation of IFRS 9 will result in banks reviewing their business models, strategic objectives and credit policies in order to realign with the IFRS 9 requirements. Further, banks intend to tighten their credit standards and as a result, banks will be skewed towards collateral based lending as opposed to unsecured lending.

2.9.4 Challenges envisaged in the Implementation of IFRS 9

The commercial banks have indicated that they envisage challenges that may limit the implementation of IFRS 9. Some of the cited challenges include:

- Capital constraints due to increased provisioning.
- Review of policies that in essence will affect the business model.
- Inadequate technical skills and modeling capabilities.
- Cost implication for the relevant technology and personnel training.
- Different sources of information and reliability of

As a mitigation measure, banks have indicated that they are currently exploring injection of additional capital, enhancing staff capacity through training as well as reviewing their policies and procedures. This is aimed at ensuring full compliance with IFRS 9.

LIST OF RESPONDENTS

- 1. African Banking Corporation Ltd.
- 2. Bank of Africa Kenya Ltd.
- 3. Bank of Baroda (K) Ltd.
- 4. Bank of India.
- 5. Barclays Bank of Kenya Ltd.
- 6. Chase Bank (K) Ltd.
- 7. Citibank N.A Kenya.
- 8. Commercial Bank of Africa Ltd.
- 9. Consolidated Bank of Kenya Ltd.
- 10. Credit Bank Ltd.
- 11. Co-operative Bank of Kenya Ltd.
- 12. Development Bank of Kenya Ltd.
- 13. Diamond Trust Bank (K) Ltd.
- 14. DIB Bank Kenya Ltd.
- 15. Ecobank Kenya Ltd.
- 16. Equity Bank Ltd.
- 17. Family Bank Ltd.
- 18. Guaranty Trust Bank (Kenya) Ltd.
- 19. First Community Bank Ltd.
- 20. Guardian Bank Ltd.
- 21. Gulf African Bank Ltd.

- 22. Habib Bank A.G Zurich.
- 23. I & M Bank Ltd.
- 24. Jamii Bora Bank Ltd.
- 25. KCB Bank Kenya Ltd.
- 26. Middle East Bank (K) Ltd.
- 27. Mayfair Bank Ltd.
- 28. National Bank of Kenya Ltd.
- 29. NIC Bank Ltd.
- 30. M Oriental Bank Ltd.
- 31. Paramount Bank Ltd.
- 32. Prime Bank Ltd.
- 33. Standard Chartered Bank (K) Ltd.
- 34. SBM Bank (Kenya) Ltd.
- 35. Spire Bank Ltd.
- 36. Sidian Bank Ltd.
- 37. Stanbic Bank Kenya Ltd.
- 38. Trans-National Bank Ltd.
- 39. Victoria Commercial Bank Ltd.
- 40. UBA Kenya Bank Ltd.
- 41. HFC Ltd.



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